

## A. A. A. EXECUTIVE BOARD TO MEET IN CLEVELAND

President H. M. Rowe Says Motor Vehicles Will Play Important Part in Future Developments.

### TIME TO LINK ROAD ARTERIES

Most-Used Roads Must Be Prepared for the Hardest Possible Kind of Usage—Series of Clubs, Including Mexican Club, Joins the A. A. A.

WASHINGTON, D. C., April 28.—May 25 is the date decided upon by the A. A. A. executive board for the holding of the annual meeting of the board of directors, to take place in Cleveland at the Hollenden Hotel.

This year's gathering will have a decided business atmosphere, because of existing war conditions, and the further fact that the motor vehicle and the highways may play prominent and vital parts in near future developments, announces President H. M. Rowe, who thus comments on the present situation:

#### Roads Help Marketing.

"Never before in the history of the country has there been a more urgent time for the improvement of the highways and the linking together of these arteries, for never before were agriculture and military necessities so closely interrelated. We must raise more foodstuffs and we must get these products to the nearest market in the most economical manner. We must prepare the most used roads for the hardest possible kind of usage. This is the moment to weld ourselves into a real nation and to recognize the evident fact that the good of any one section is of concern to all other parts of the country. One cannot measure national benefits with a yardstick, but we are starting in to think in the biggest unit, and it is the motor-driven vehicle and the travelable highway which jointly are accelerating this country-wide understanding and relationship."

#### Mexican Club Joins A. A. A.

Among the score of motor clubs and several thousand members admitted at the April session of the executive board was the Club Automovilista Jaliscoense of Guadalajara, Mexico. In its application the Mexican organization stated that all of its members would be pleased to be associated with the A. A. A. and asserted that "it would surely be of mutual benefit to the two great nations on the American Continent who are such close neighbors when the day comes that will see a road from Washington to Mexico City, such as now exists from Washington to San Francisco." The Guadalajara Club explains that its principal activity will be to bring about the early building of highways so that there will be a more complete exchange of "commercial sociality between the two countries and the better knowing of each other."

Upon motion of President Rowe, seconded by former President John A. Wilson, the A. A. A. passed resolutions of a patriotic character wherein the national body summarized the expressions of State and local motor clubs throughout the country in offering mobilizing and other co-operation to President Wilson in the comprehensive war preparation.

## NEW-TYPE ARMORED CAR TOURING COUNTRY

Real War Machine to Make Quick Dashes Throughout Country. Manned by Marines.

WASHINGTON, D. C., April 28.—The newest type of war machine, the King armored motor car, is to be sent out all over the country by officers of the United States Marine Corps for the purpose of stimulating enlistments. Under direction of Major-General Barrett, commandant of marines, and Major Seth Williams, quartermaster, United States Marine Corps, the country is to witness a sight such as very few people have seen before—a real war machine making quick dashes throughout the land.

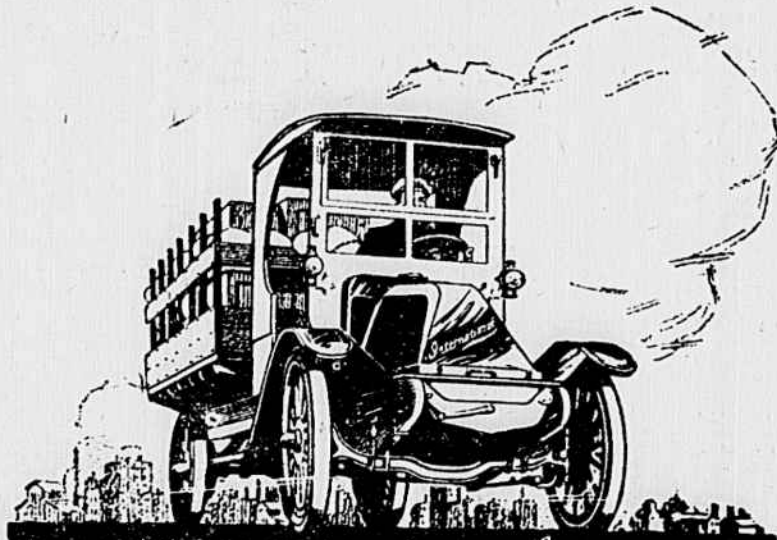
The car, which carries a standard eight-cylinder King chassis, is the last word in the light type of war machine. It is manned by three Marines, wearing full uniform, and armed

with revolvers. The car itself is equipped with a Benet rapid-fire gun, and has all the appearance of being just what it is—a fast-moving destructive land cruiser built to meet unexpected emergencies and already proven to be a big factor in the future service of the Marine Corps and the army.

The government plan is to have a pilot car go ahead of the armored motor car. This pilot car will carry commissioned officers to arrange for the reception of the car on its arrival in various cities. The car will not remain in any one place very long. The itinerary is now being arranged by Major Seth Williams, and includes nearly every State east of the Rocky Mountains.

#### Autos Popular in Amelia.

Thirty-three automobiles, twenty-seven horse-and-wagon teams, twenty-four buggies, six horse riders and two ox carts visited town Saturday on business or pleasure.—Amelia news, in Nottoway Record.



THIS IS THE *International* MOTOR TRUCK

Get acquainted with it. With nearly ten years of motor truck manufacturing and selling experience behind it, and the backing of a reliable organization, the man who buys an International Model F or H gets a truck built to give satisfactory service.

We want your order, but we want it only on the basis that an International Motor Truck gives you better service, and proves itself a better investment than any other truck of its size and capacity you could buy. Which size can you use?

You may be considering a truck for your business. Don't make a final decision until you have seen and had fully explained the merits of the International gear-drive—it's different—it's better. Let us demonstrate for you. Call us on the phone, or write us for full information. The expert service, after purchasing, is worth investigating.

Model H chassis, 1500 lb. capacity.  
Model F, 2000 capacity.

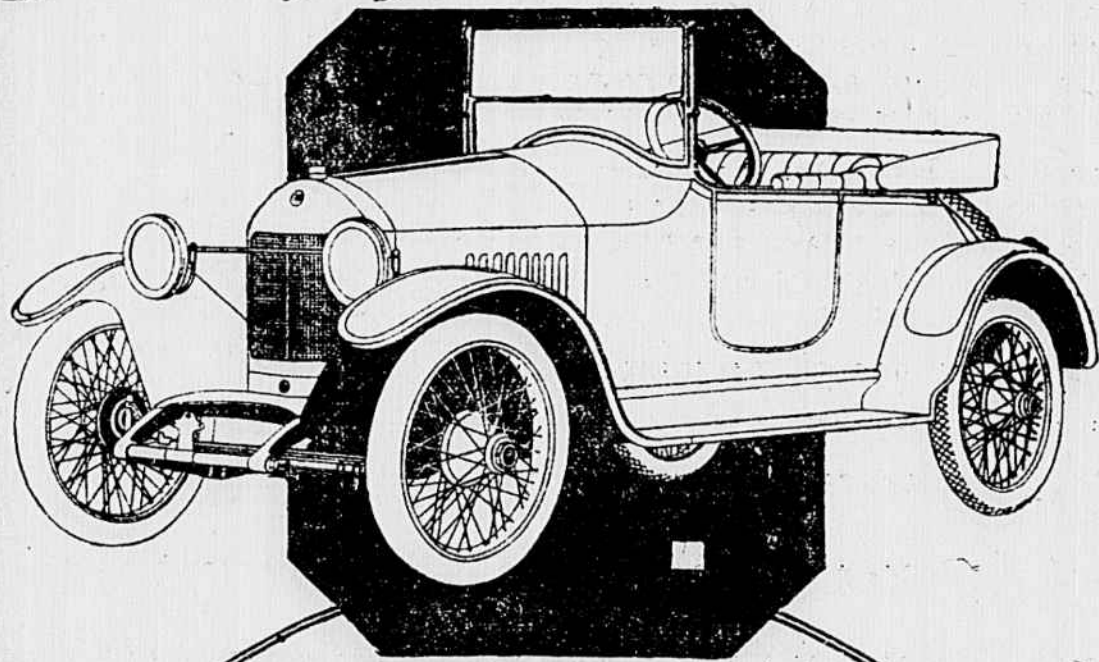
#### MOTOR TRUCK DEPARTMENT

**International Harvester Company  
of America**  
(Incorporated)

1500 East Clay Street, Richmond, Va.  
Phone, Madison 4076.



## Scripps-Booth



Four-Cylinder Roadster

### Low-Cost Luxury

THAT a light car may afford luxury—in the same degree as a big car—may never have occurred to you. And yet Scripps-Booth cars have been bought chiefly by those who have been accustomed to the luxury of costlier cars.

They like the Scripps-Booth because it is a car they can drive without loss of dignity.

They quickly discover that it rides with all the comfort that they have experienced in the larger, heavier cars.

They find that their wives and daughters can handle it as easily as they do.

We should like to extend your interest in the Scripps-Booth to a demonstration of its excellent performance.

**A. EDLOE DONNAN, JR.**

614 E. Main St.

Randolph 4696

Four-Cylinder Roadster . . . \$ 935  
Four-Cylinder Coupe . . . 1450  
Eight-Cylinder Four Passenger 1285  
Eight-Cylinder Town Car . . . 2575

# Ford

## Service Announcement

We are pleased to announce that we have outgrown our temporary Service Station at 313 West Main Street.

Having the interest of all Ford owners at heart, we have moved our shop to 519 Brook Avenue, where we have greater and better facilities for furnishing Ford service. We are determined to spare neither pains nor expense to give the very best Ford service possible.

The contractors have promised us our new and permanent home, 1012-1014 West Broad Street, in July. When completed, this will be one of the finest service stations in the South. We will have special machinery and equipment that has been approved by the Ford Motor Company.

Don't hesitate to bring us your Ford troubles. We will take care of them and our charges will be reasonable.

SEE OUR STOCK OF COMMERCIAL BODIES.

## UNIVERSAL MOTOR CO., Inc.

H. W. ELLERSON, President.

JULIEN H. HILL, Treasurer.

R. LESLIE BROWN, Secretary.

R. LEON REAMS, Sales Manager.

Salesroom, 221 West Broad Street.

Phone Madison 4176.

Temporary Service Station, 519 Brook Avenue—Phone Randolph 2928.



## Experience



Big Four \$850

Light Six \$985

Prices Effective April 1st, 1917

#### Light Fours

Touring . . . \$695  
Roadster . . . \$650  
Country Club . . . \$795

#### Big Fours

Touring . . . \$850  
Roadster . . . \$835  
Coupe . . . \$1250  
Sedan . . . \$1450

#### Light Sixes

Touring . . . \$985  
Roadster . . . \$970  
Coupe . . . \$1385  
Sedan . . . \$1585

#### Willys Six

Touring . . . \$1425

#### Willys-Knights

Four Touring . . . \$1305  
Four Coupe . . . \$1050  
Four Sedan . . . \$1050  
Four Limousine . . . \$1050  
Eight Touring . . . \$1050

Advanced in price Big Four and Light Six models, May 1st year—deferred until that date account too late to correct advertisements appearing in magazines circulating throughout the month of April.

All prices f. o. b. Toledo  
Subject to change without notice  
"Made in U. S. A."

Back of this season's new Overland Big Fours and Light Sixes are a direct line of nine preceding models from which they were developed.

They directly continue the line of models that made the Overland name stand in the public mind for integrity of value.

Overland policy has steadfastly sustained that integrity of value in the car throughout its entire service in the hands of owners.

Over three hundred thousand of these cars are now in use and the helpful suggestions of their owners and of the more than four thousand dealer and factory-branch organizations that sold and served them, are largely responsible for the balanced greatness of this season's Big Fours and Light Sixes.

Their new beauty, their perfected easy riding qualities, their proven sturdiness and mechanical excellence, their admitted tire, fuel and oil economy make them worthy of the confidence we enjoy, that they will still further enhance Overland prestige.

They embody the wisdom of the unmatched Overland experience in building cars of this type.

They are dominant values, cars of proven dependability and sterling worth.

As long as we have them for delivery before May 1st, the prices are \$850 for the Big Four, \$985 for the Light Six—thereafter \$895 and \$1025.

**Harper-Overland Co.**

213-15 W. Broad St.

Phone Madison 408.



The Willys-Overland Company, Toledo, Ohio  
Manufacturers of Willys-Knight and Overland Automobiles and Light Commercial Cars.